

**PSCFO**  
**Profit & Loss Detail Jan 1 to Oct 2**  
**January 1 through October 2, 2020**

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
<b>Bank Interest</b>								
Deposit	02/02/2020	999	Members 1st credit ...	2019 Checkin...		Members 1st C...	8.01	8.01
Total Bank Interest							8.01	8.01
<b>Cornucopia</b>								
<b>Contributions</b>								
Deposit	01/20/2020	1083	Crop Insurance Age...	2020 Cornuco...		Members 1st C...	100.00	100.00
Deposit	01/20/2020	18431	PA State Grange	2020 Cornuco...		Members 1st C...	150.00	250.00
Deposit	02/14/2020	31725	PACD	2020 Cornuco...		Members 1st C...	100.00	350.00
Deposit	02/14/2020	20026...	Dairy Farmers of A...	2020 Cornuco...		Members 1st C...	300.00	650.00
Deposit	02/14/2020	1084	Crop Insurance Age...	2020 Cornuco...		Members 1st C...	100.00	750.00
Deposit	03/25/2020	975068	PA Septage Manage...	2020 Cornuco...		Members 1st C...	100.00	850.00
Total Contributions							850.00	850.00
<b>Sponsorships</b>								
Deposit	01/20/2020	25161	PA Farm Bureau	2020 Cornuco...		Members 1st C...	200.00	200.00
Deposit	02/14/2020	0056	Center for Dairy Exc...	sponsorship		Members 1st C...	300.00	500.00
Deposit	03/25/2020	024643	PA Dept Agriculture	2020 Cornuco...		Members 1st C...	1,000.00	1,500.00
Total Sponsorships							1,500.00	1,500.00
<b>Tickets</b>								
Deposit	01/20/2020	1698	PA State Assn Coun...	2020 Cornuco...		Members 1st C...	105.00	105.00
Deposit	01/20/2020	1150	PA State Beekeeper...	2020 Cornuco...		Members 1st C...	70.00	175.00
Deposit	01/20/2020	8336	PA Campground Ow...	2020 Cornuco...		Members 1st C...	70.00	245.00
Deposit	01/20/2020	11484	PA FFA	2020 Cornuco...		Members 1st C...	175.00	420.00
Deposit	02/14/2020	6604732	Penn State Agricultu...	2020 Cornuco...		Members 1st C...	70.00	490.00
Deposit	02/14/2020	25286	PA Farm Bureau	2020 Cornuco...		Members 1st C...	245.00	735.00
Total Tickets							735.00	735.00
Total Cornucopia							3,085.00	3,085.00
<b>Membership Dues</b>								
<b>Memb Advance Dues</b>								
Deposit	09/28/2020	24756	Ernst Conservation ...	2021 member...		Members 1st C...	150.00	150.00
Total Memb Advance Dues							150.00	150.00

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<b>Membership Dues - Other</b>								
Deposit	01/20/2020	1084	Crop Insurance Age...	2020 memeb...		Members 1st C...	150.00	150.00
Deposit	01/20/2020	29663...	AgChoice/MidAtlanti...	2020 AgChoic...		Members 1st C...	150.00	300.00
Deposit	01/20/2020	00066...	AgChoice/MidAtlanti...	2020 Mid Atla...		Members 1st C...	150.00	450.00
Deposit	01/20/2020	1698	PA State Assn Coun...	2020 member...		Members 1st C...	150.00	600.00
Deposit	01/20/2020	5445	Versant Strategies	2020 member...		Members 1st C...	150.00	750.00
Deposit	01/20/2020	18192	pa Aggregate & Con...	2020 member...		Members 1st C...	150.00	900.00
Deposit	01/20/2020	000979	PA Farm Link	2020 member...		Members 1st C...	150.00	1,050.00
Deposit	01/20/2020	10778	Northeast Equipmen...	2020 member...		Members 1st C...	150.00	1,200.00
Deposit	01/20/2020	67523	PA Bankers Assn	2020 member...		Members 1st C...	150.00	1,350.00
Deposit	01/20/2020	4252	PA Campground Ow...	2020 member...		Members 1st C...	150.00	1,500.00
Deposit	01/20/2020	67497	PA Rural Electric As...	2020 member...		Members 1st C...	150.00	1,650.00
Deposit	01/20/2020	18431	PA State Grange	2020 member...		Members 1st C...	150.00	1,800.00
Deposit	01/20/2020	1138	PA Young Farmers	2020 member...		Members 1st C...	150.00	1,950.00
Deposit	01/20/2020	4252	PA State Showmwn...	2020 member...		Members 1st C...	150.00	2,100.00
Deposit	01/20/2020	12634	Law Office of James...	2020 member...		Members 1st C...	150.00	2,250.00
Deposit	01/20/2020	2037	Philadselphia Societ...	2020 member...		Members 1st C...	150.00	2,400.00
Deposit	01/20/2020	083761	Mid Penn Bank	2020 member...	X	Members 1st C...	0.00	2,400.00
Deposit	01/20/2020	25161	PA Farm Bureau	2020 member...		Members 1st C...	150.00	2,550.00
Deposit	02/02/2020	999	PA State Beekeeper...	2020 member...	X	Members 1st C...	150.00	2,700.00
Deposit	02/02/2020	0837	Mid Penn Bank	2020 member...		Members 1st C...	150.00	2,850.00
Deposit	02/14/2020	27605	AG Law Committee ...	2020 member...		Members 1st C...	150.00	3,000.00
Deposit	02/14/2020	1402	PA Farmers Union	2020 member...		Members 1st C...	150.00	3,150.00
Deposit	02/14/2020	31718	PACD	2020 mmbers...		Members 1st C...	150.00	3,300.00
Deposit	02/14/2020	20026...	Dairy Farmers of A...	2020 member...		Members 1st C...	150.00	3,450.00
Deposit	02/14/2020	0056	Center for Dairy Exc...	2020 member...		Members 1st C...	150.00	3,600.00
Deposit	02/14/2020	11861	PA Cerified Organic	2020 member...		Members 1st C...	150.00	3,750.00
Deposit	02/14/2020	18431	PA State Grange	2020 member...		Members 1st C...	150.00	3,900.00
Deposit	02/25/2020	8376	PA Dairymen's Assn	2020 mmbers...		Members 1st C...	150.00	4,050.00
Deposit	02/25/2020		PA State Beekeeper...	2020 member...		Members 1st C...	150.00	4,200.00
Deposit	03/25/2020	870228	PA Septage Manage...	2020 member...		Members 1st C...	150.00	4,350.00
Deposit	03/25/2020	37293	PA Holstein Associa...	2020 member...		Members 1st C...	150.00	4,500.00
Deposit	03/25/2020	29061	PennAg Industries A...	2020 member...		Members 1st C...	150.00	4,650.00
Deposit	03/25/2020	4800	PA Livestock Associ...	2020 member...		Members 1st C...	150.00	4,800.00
Deposit	06/29/2020	rh000...	Rain & Hail LLC	2020 member...		Members 1st C...	150.00	4,950.00
Deposit	06/29/2020	0171	PA Pork Producers ...	2020 member...		Members 1st C...	150.00	5,100.00
Deposit	09/28/2020	26171...	PAMIC	2020 member...		Members 1st C...	150.00	5,250.00
Deposit	09/28/2020	00467...	Novak Strategic Adv...	2020 member...		Members 1st C...	150.00	5,400.00
Deposit	09/28/2020	20000...	GENEX	2020 member...		Members 1st C...	150.00	5,550.00
Deposit	09/28/2020	00466...	Feeding PA	2020 member...		Members 1st C...	150.00	5,700.00
Deposit	09/28/2020	0043364	PA Food Merchants ...	2020 member...		Members 1st C...	150.00	5,850.00
Deposit	09/28/2020	1619	Mushroom Farmers ...	2020 member...		Members 1st C...	150.00	6,000.00
Deposit	09/28/2020	32081	Christian Baker	2020 member...		Members 1st C...	150.00	6,150.00
Deposit	09/28/2020	27832	PLNA	2020 member...		Members 1st C...	150.00	6,300.00
Deposit	09/28/2020	4364	PA Telephone Asso...	2020 member...		Members 1st C...	150.00	6,450.00
Deposit	09/28/2020	11711	PA FFA	2020 member...		Members 1st C...	150.00	6,600.00
Deposit	09/28/2020	5018	State Horticultural A...	2020 member...		Members 1st C...	150.00	6,750.00
Deposit	10/02/2020	9842	PA Assn Milk Dealers	2020 member...		Members 1st C...	150.00	6,900.00

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Deposit	10/02/2020	1584	PA Assn Ag Educat...	2020 member...		Members 1st C...	150.00	7,050.00
Deposit	10/02/2020	1371	PA Dairy Princess &...	2020 member...		Members 1st C...	150.00	7,200.00
Total Membership Dues - Other							7,200.00	7,200.00
Total Membership Dues							7,350.00	7,350.00
<b>Other Sponsorships</b>								
Deposit	01/20/2020	43556	Central PA Food Bank	2020 bronze s...		Members 1st C...	200.00	200.00
Deposit	01/20/2020	00066...	AgChoice/MidAtlanti...	2020 Gold Sp...		Members 1st C...	500.00	700.00
Deposit	01/20/2020	5445	Versant Strategies	2020 Silver S...		Members 1st C...	300.00	1,000.00
Deposit	01/20/2020	18431	PA State Grange	2020 Bronze ...		Members 1st C...	200.00	1,200.00
Deposit	01/20/2020	083753	Mid Penn Bank	2020 Bronze ...		Members 1st C...	200.00	1,400.00
Deposit	02/14/2020	1402	PA Farmers Union	2020 sponsor...		Members 1st C...	200.00	1,600.00
Total Other Sponsorships							1,600.00	1,600.00
<b>Publications</b>								
<b>Directory of Agricultural Organ</b>								
Deposit	01/20/2020	6598088	Penn State Center A...	Agricultural Di...		Members 1st C...	100.00	100.00
Deposit	01/20/2020	25161	PA Farm Bureau	2020 Ag Direc...		Members 1st C...	100.00	200.00
Deposit	02/25/2020	6610257	Penn State Agricultu...	2020 Ag Direc...		Members 1st C...	200.00	400.00
Total Directory of Agricultural Organ							400.00	400.00
Total Publications							400.00	400.00
Total Income							12,443.01	12,443.01
<b>Expense</b>								
<b>Association Management</b>								
<b>Office Expense</b>								
Check	03/25/2020	289	Phillips Associates	1st Q expenses		Members 1st C...	450.00	450.00
Check	06/29/2020	293	Phillips Associates	Office expans...		Members 1st C...	489.60	939.60
Check	09/28/2020	296	Phillips Associates	3d Q expenses		Members 1st C...	822.95	1,762.55
Total Office Expense							1,762.55	1,762.55
<b>Retainer Fee</b>								
Check	03/25/2020	289	Phillips Associates	1st Q 2020 ret...		Members 1st C...	1,650.00	1,650.00
Check	06/29/2020	293	Phillips Associates	Retainer fee 2...		Members 1st C...	1,650.00	3,300.00
Check	09/28/2020	296	Phillips Associates	3d Q retainer ...		Members 1st C...	1,650.00	4,950.00
Total Retainer Fee							4,950.00	4,950.00
Total Association Management							6,712.55	6,712.55
<b>AWARDS</b>								
Check	02/25/2020	284	Phillips Associates	2020 Dedicati...		Members 1st C...	63.00	63.00
Total AWARDS							63.00	63.00

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<b>Cornucopia Expenses</b>								
<b>Badges and Signs</b>								
Check	02/25/2020	285	Phillips Associates	Cornucopia R...		Members 1st C...	16.96	16.96
Total Badges and Signs							16.96	16.96
<b>Food &amp; Catering</b>								
Check	02/25/2020	286	C&J Catering	2020 Cornuco...		Members 1st C...	4,462.60	4,462.60
Total Food & Catering							4,462.60	4,462.60
Total Cornucopia Expenses							4,479.56	4,479.56
<b>Insurance Expense</b>								
Check	01/20/2020	281	Chubb Group	D&O Insuranc...		Members 1st C...	292.00	292.00
Check	03/25/2020	287	Chubb Group	D&O insuranc...		Members 1st C...	292.00	584.00
Check	06/29/2020	291	Phillips Associates	Chubb D&O r...		Members 1st C...	282.00	866.00
Check	09/28/2020	297	Chubb Group	D&O insuranc...		Members 1st C...	292.00	1,158.00
Total Insurance Expense							1,158.00	1,158.00
<b>Office Supplies</b>								
Check	03/25/2020	290	Phillips Associates	office supplies...		Members 1st C...	49.99	49.99
Check	03/25/2020	290	Phillips Associates	labels for leg ...		Members 1st C...	14.83	64.82
Total Office Supplies							64.82	64.82
<b>PayPal</b>								
Check	02/02/2020	999	PayPal	Pay Pal fee		Members 1st C...	4.65	4.65
Total PayPal							4.65	4.65
<b>Postage and Delivery</b>								
Check	03/25/2020	290	Phillips Associates	shipping Ag D...		Members 1st C...	40.40	40.40
Total Postage and Delivery							40.40	40.40
<b>Printing</b>								
Check	03/25/2020	288	Unigraphics	letterhead & b...		Members 1st C...	169.00	169.00
Total Printing							169.00	169.00
<b>Professional Fees</b>								
Check	06/29/2020	292	Phillips Associates	Penn State A...		Members 1st C...	60.00	60.00
Total Professional Fees							60.00	60.00

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Accrual Basis

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<b>Publications Expenses</b>								
<b>Directory of Agricultural Organ</b>								
Check	02/25/2020	283	Unigraphics	AG Directory ...		Members 1st C...	1,828.56	1,828.56
Total Directory of Agricultural Organ							1,828.56	1,828.56
Total Publications Expenses							1,828.56	1,828.56
<b>Sales Tax</b>								
Check	01/20/2020	280	Phillips Associates	Q4 2019 reim...		Members 1st C...	15.18	15.18
Check	09/28/2020	294	Phillips Associates	2d Q 2020 Sa...		Members 1st C...	12.84	28.02
Check	09/28/2020	295	Phillips Associates	3d Q 2020 Sa...		Members 1st C...	14.84	42.86
Total Sales Tax							42.86	42.86
Total Expense							14,623.40	14,623.40
Net Ordinary Income							-2,180.39	-2,180.39
<b>Net Income</b>							<b>-2,180.39</b>	<b>-2,180.39</b>